

THOMAS A. GRESIK

CURRICULUM VITAE - January 2010

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Born February 24, 1959 in Chicago Heights, Illinois.
Married, 2 children.

EDUCATION

Ph.D., Managerial Economics and Decision Sciences, Northwestern University, 1987.

M.S., Social Sciences, California Institute of Technology, 1982.

B.A., Mathematics and Economics with Departmental Honors, Northwestern University, 1981.

ACADEMIC EXPERIENCE

- 2004 - Professor, Department of Economics and Econometrics, University of Notre Dame.
- 2003 - 2004 Concurrent Professor, Department of Economics and Econometrics, University of Notre Dame.
- 2000 - 2004 Professor, Department of Finance, Mendoza College of Business, University of Notre Dame.
- 1991 - 2000 Associate Professor of Economics, Department of Economics, The Pennsylvania State University.
- 1987 - 1991 Adjunct Assistant Professor of Economics, Department of Economics, Washington University, St. Louis.
- 1985 - 1991 Assistant Professor of Business Economics, John M. Olin School of Business, Washington University, St. Louis.

PUBLICATIONS

"The rate at which a simple market converges to efficiency as the number of traders increases: An asymptotic result for optimal trading mechanisms" with Mark A. Satterthwaite. June 1989. *Journal of Economic Theory* (48):304-332. Reprinted in *Bargaining with Incomplete Information*. Edited by P. Linhart, R. Radner, and M. Satterthwaite. Academic Press, 1992.

"The efficiency of linear equilibria of sealed-bid double auctions." February 1991. *Journal of Economic Theory* (53):173-184. Reprinted in *Bargaining with Incomplete Information*. Edited by P. Linhart, R. Radner, and M. Satterthwaite. Academic Press, 1992.

"Efficient bilateral trade with statistically dependent beliefs." February 1991. *Journal of Economic Theory* (53):199-205.

"Ex ante efficient, ex post individually rational trade." February 1991. *Journal of Economic Theory* (53):131-145. Abstract printed in *Zentralblatt für Mathematik*, 1991. Reprinted in *Bargaining with Incomplete Information*. Edited by P. Linhart, R. Radner, and M. Satterthwaite. Academic Press, 1992.

"Ex ante incentive efficient trading mechanisms without the private valuation restriction." October 1991. *Journal of Economic Theory* (55):41-63.

"Incentive compatible regulation of a foreign-owned subsidiary" with Douglas R. Nelson. May 1994. *Journal of International Economics* (36):309-331.

"Incentive-efficient equilibria of two-party sealed-bid bargaining games." January 1996. *Journal of Economic Theory* (68):26-48.

"Regulation of multinational firms with two active governments: A common agency approach" with Eric W. Bond, January 1996. *Journal of Public Economics* (59):33-54.

"Competition between asymmetrically informed principals" with Eric W. Bond, September 1997. *Economic Theory* (10):227-240.

"Arm's-length transfer pricing and national welfare." In *Advances in Applied Microeconomics*, v. 8, edited by Michael R. Baye, JAI Press, 1999.

"The strategic effects of batch processing," with Edward C. Mansley. August 2001. *International Economic Review* (42):697-728.

"The taxing task of taxing transnationals." September 2001. *Journal of Economic Literature* (39):800-838. Reprinted in *Petroleum Industry Regulation within Stable States*, Solveig Glomsrød and Petter Osmundsen eds., Ashgate Press, 2005. Translated into Japanese by Professor Shoji Yamada of Nanzan University and published in *The Nanzan Journal of Economic Studies* (20), June 2005.

"Rationing rules and European Central Bank auctions." November 2001. *Journal of International Money and Finance* (20):793-808.

"Tax competition and foreign capital," with Ronald Davies. March 2003. *International Tax and Public Finance* (10):127-145.

"Transfer pricing in vertically integrated industries," with Petter Osmundsen. June 2008. *International Tax and Public Finance* (15):231-255.

"Formula apportionment vs. separate accounting: A private information perspective," January 2010, *European Economic Review* (54):133-149.

WORK IN PROGRESS AND UNPUBLISHED WORKING PAPERS

"Optimal managerial compensation, earnings manipulation, and manager ownership," with Keith Crocker.

"Optimal separate accounting vs. optimal formula apportionment."

"The effect of affiliation on equilibrium strategies in k -double auctions."

"Efficient delegation by an informed principal," with Eric Bond (revise and resubmit at *Journal of Economics and Management Strategy*).

"The number of traders required to make a market competitive: The beginnings of a theory" with Mark A. Satterthwaite. CMSEMS Discussion Paper No. 551, Northwestern University, February 1983.

"Competitive vs. regulatory cost containment: Fundamental prospects and problems." Mark A. Satterthwaite and Edward F.X. Hughes, Mark V. Pauly, Thomas Gresik, Jack Joyce, and Andrew Melcer. Working Paper No. 59, Center for Health Services and Policy Research, Northwestern University, July 1981.

DISSERTATION

"The Effects of General Valuation Structures and Dependent Signal Distributions on the Efficiency of Optimal Trading Mechanisms." Advisors: Mark Satterthwaite and Robert Weber.

RESEARCH INTERESTS

Mechanism Design, Multinationals and Tax Competition, Auction and Bargaining Theory, Applied Game Theory, and Microeconomic Theory

PROFESSIONAL AFFILIATIONS

Econometric Society

American Economic Association

Society for the Promotion of Economic Theory

Fellow, Center in Political Economy, Washington University, (1988 - 1991).

Associate, Center for Research on Conflict and Negotiation, Pennsylvania State University (1991 - 1996),
Executive Committee (1992 - 1996)

Fellow, The Helen Kellogg Institute for International Studies (2000 -)

Fellow, Institute for Educational Initiatives (2008 -)

PROFESSIONAL ACTIVITIES

2002 Fall Midwest Economic Theory and International Economics Meetings, co-organizer with Richard Jensen.

1998 - 1999 Member, Program Committee, 1999 Summer Econometric Society Meetings.

1997 NSF/NBER Decentralization Conference, organizer.

1994 Fall Midwest Mathematical Economics and Midwest International Economics Conferences, organizer.

1989 Fall Midwest Mathematical Economics and Midwest International Economics Conferences, co-organizer with Wilhelm Neuefeind.

EDITORIAL POSITIONS

Associate Editor, *Group Decision and Negotiation* (1995 -)

Associate Editor, *International Tax and Public Finance* (2004 -)

Associate Editor, *European Economic Review* (2005 -)

REFEREEING ACTIVITIES

Academy of Management Review, American Economic Review, Canadian Journal of Economics, Econometrica, Economic Design, Economic Inquiry, Economic Letters, Economic Theory, European Economic Review, Games and Economic Behavior, Group Decision and Negotiation, International Economic Review, International Journal of Industrial Organization, International Tax and Public Finance, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Economics and Management Science, Journal of International Economics, Journal of Law, Economics, and Organization, Journal of Public Economic Theory, Journal of Public Economics, Management Science, National Tax Journal, RAND Journal of Economics, Review of Economic Studies, Review of International Economics, Southern Economic Journal and the National Science Foundation.

CASE DEVELOPMENT

Contributed cases to the Instructor's Manual for Robert H. Frank's *Microeconomics and Behavior*, 2nd and 3rd eds., McGraw-Hill.

TEACHING EXPERIENCE

2000 - University of Notre Dame - Undergraduate: Game Theory, Intermediate Microeconomics, Managerial Economics, Principles of Microeconomics, Strategic Managerial Analysis. MBA - Strategic Managerial Analysis.

1991 - 2000 Pennsylvania State University - Undergraduate: Intermediate Microeconomics, Game Theory, Honors Seminar, The Multinational Firm. Graduate: Industrial Organization, Microeconomic Theory (M.A. and Ph.D.).

Departmental Undergraduate Teaching Award - Spring 1996, Fall 1996, Spring 1998, Spring 1999.

1985 - 1991 Washington University, John M. Olin School of Business.
MBA courses: Microeconomics for Managers, Management Science.
Ph.D. Course: Bayesian Decision Making, Expected Utility Theory.