

TERM	Dublin Course #	Dublin Course Title	ND COURSE #	ND COURSE TITLE	ATTRIBUTE or other notes	Int'l Bus. Certificate
FALL	ACC 20010	Financial Accounting 2	0 CREDIT			
SPRING	ACC 20020	Management Accounting	0 CREDIT			
FALL	ACC 30010	Taxation	BAUG 44113	Taxation in Ireland		YES
FALL	ACC 30020	Financial Accounting 3	BAUG 34141	Financial Accounting 3		
FALL	ACC 30030	Cost Management	ACCT 34210	ACCT for Decision Making & Control	ACCT Major Requirement	
SPRING	ACC 30040	Advanced Management Accounting	BAUG 34115	Advanced Management Accounting		
SPRING	ACC 30050	Corporate Governance, Company Law & Labour Law	BAUG 24121	Company Law		YES
SPRING	ACC 30060	Financial Statement Analysis	BAUG 44111	Accounting Theory and Contemporary Issues		
FALL	BMGT 10050	Management Principles and Business Environment	MGT 24200	Principles of Management	May 2008 - Approved for non-business Major	
FALL	BMGT 20010	Ops & SCM	NEW			
FALL & SPRING	BMGT 20050	Cross-Cultural Management I	0 CREDIT			
SPRING	BMGT 20070	Understanding Entrepreneurs	0 CREDIT			
SPRING	BMGT 20080	Service Learning	NEW			
FALL	BMGT 20100	Developing Future Leaders	NEW			
FALL	BMGT 30060	International Business	BAUG 44132	International Business: Ireland		YES
SPRING	BMGT 30090	Entrepreneurial Management	BAUG 34134	Entrepreneurial Management		
FALL	BMGT 30100	Leadership and Change Management	BAUG	Was MGTC 44410	Confirm w/ dept. chair	
SPRING	BMGT 30110	Business Excellence	BAMG 34700	Operations and Competitive Enterprise (1.5cr)	MCOB Requirement	YES
FALL	BMGT 30120	Asian Business	BAUG 34119	Asian Business		YES
FALL	BMGT 30130	Globalisation	BAUG 34154	Globalization		YES
FALL	BMGT 30140	Ireland in Europe	NEW			
SPRING	BMGT 30200	Strategy Formulation & Implementation	NEW	10 ECTS		
SPRING	BMGT 30210	Management of Services	BAUG 34126	Management of Services		
FALL	BMGT 30220	Supply Chain Management	BAUG 34127	Supply Chain Management		
SPRING	BMGT 30230	European Industry and Business Enterprise	BAUG 44124	European Industry and Business Enterprise		YES
FALL	BMGT 30240	Knowledge Management and Innovation	BAUG 44125	Knowledge Management and Innovation		
SPRING	BMGT 30250	Cross-Cultural Management	MGT 34460	International Management	Counts as a MGTC major course	YES
SPRING	BMGT 30260	Managing Business Ethics		Not a 2nd PHIL		

SPRING	BMGT 30270	Management of Innovation and Change	MGT 44420	Innovation and Design	Major requirement for all MGT majors (MGTE, MGTC, ITM). Trinity - Organization Theory & Change B	
FALL	ECON 10020	Principles of Macroeconomics	ECON 24010	Principles of Macroeconomics		
SPRING	ECON 20010	Intermediate Microeconomic Theory	FIN 34210	Managerial Economics	MCOB Requirement	
SPRING	ECON 30120	Advanced Macroeconomics	FIN 34220	Not recommended unless student has taken Prin of Macro Econ	MCOB Requirement	
FALL	ECON 30130	Applied Econometrics I	ECON 34320			
SPRING	ECON 30140	Applied Econometrics II				
FALL	ECON 30150	International Monetary Economics	0 CREDIT			
FALL	ECON 30160	International Trade Economies				
FALL	ECON 30180	Industrial/Managerial Economics	0 CREDIT			
SPRING	ECON 30190	Economics of Public Policy	PENDING			
SPRING	FDSC 30140	Marketing	BAUG 34152	Prin of MARK for Non-Bus Majors	May 2008 - Approved for non-business Major	
FALL	FIN 20010	Corporate Finance	FIN 24100	Coporate Financial Essentials		
FALL	FIN 30020	Aspects of Financial Theory	BAUG 34137	Aspects of Financial Theory		
FALL	FIN 30030	International Financial Management	FIN 44500	International Finance	FIN Major Elective	YES
FALL	FIN 30050	Nature & Role of Insurance Markets	0 CREDIT			
FALL	FIN 30060	Insurance Regulation	0 CREDIT			
SPRING	FIN 30080	Financial Institution Management	FIN 44320	Management of Financial Institutions	FIN Major Elective	
SPRING	FIN 30090	Treasury Management	FIN 44630	Options & Futures	FIN Major Elective	
SPRING	FIN 30100	Investment and Porfolio Management	FIN 34600	Investment Theory	FIN Major Requirement	
SPRING	FIN 30110	Reinsurance	0 CREDIT			
SPRING	FIN 30130	Financial Management	FIN 44420	Cases in Financial Management	FIN Major Elective	
FALL	FIN 30150	Financial Economies	No Evaluation			
SPRING	FIN 30160	Financial Economies II	No Evaluation			
SPRING	HRM 20100	Managing Employee Relations	No Evaluation			
FALL	HRM 30010	Human Resource Management Techniques	MGT 34450	HR Practices in High Perf Organizations	MGTC Major Requirement	
SPRING	HRM 30020	European IR and HRM	BAUG 34144	European IR and HRM		YES
FALL	HRM 30030	Human Resource Development	BAUG 34128	Human Resource Development		
SPRING	HRM 30050	Negotiation and Conflict Resolution	BAUG	Negotiations	Comfirm w/ dept. chair	

SPRING	HRM 30060	Gender Equality and Diversity in Employment/Managing Div & Gender	BAUG 44120	Gender Equality and Diversity in Employment/Managing Div & Gender		
FALL	HRM 30070	Multinationals: Managing People	NEW			
FALL	MIS 20010	Decision Support Systems	No Evaluation			
SPRING	MIS 20030	Business Information Systems	No Evaluation			
FALL	MIS 30010	Decision Applications	BAUG 44121	Decision Applications		
FALL	MIS 30020	Networking & Internet Applications	BAUG 44122	Networking & Internet Applications		
FALL	MIS 30040	Mathematical Models for Decision Making	BAUG 44117	Mathematical Models for Decision Making		
SPRING	MIS 30050	Management of Information Systems	0 CREDIT			
FALL	MIS 30060	IS Programming and Development	No Evaluation			
SPRING	MIS 30070	IS Lifecycle Management (IT & Organization?)	0 CREDIT			
SPRING	MIS 30070	IS Lifecycle Management	No Evaluation			
FALL	MIS 30080	Info Management for Actuaries	No Evaluation			
FALL	MKT 20100	Marketing	MARK 24100	Principles of Marketing		MCOB Requirement
FALL	MKT 30040	Consumer & Buyer Behaviour	MARK 34400	Consumer & Buyer Behavior		
FALL	MKT 30050	Marketing Research	BAUG ?	Was MARK 34120		Confirm w/ dept. chair
FALL	MKT 30060	Strategic Marketing Management	0 CREDIT			
SPRING	MKT 30070	Services Marketing	MARK 44900	Seminar in Marketing		MARK Major Elective
SPRING	MKT 30080	International Marketing	MARK 44300	International Marketing		MARK Major Elective
SPRING	MKT 30090	Marketing Communications	MARK 34500	Integrated Marketing Communications		MARK Major Elective
FALL	SMGT 20060	Sports Operational Management I	BAUG			
FALL	SMGT 30110	Sports Sponsorship & Promotion	BAUG			

YES