

Michael Jones

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EDUCATION

Ph.D., Economics, University of Notre Dame	expected	2012
M.A., Economics, University of Notre Dame		2011
M.B.A., Concentrations in Management and International Business, University of Cincinnati		2007
B.S., Computer Science, University of Kentucky, <i>summa cum laude</i>		2003
B.A., Mathematics and Classics, University of Kentucky, <i>summa cum laude</i>		2003

FIELDS OF SPECIALIZATION

Labor Economics, Public Economics, Entrepreneurship, Economics of Education

WORKING PAPERS

“Teacher Behavior under Performance Pay Incentives.” (Job Market Paper)
“Show Who the Money? Does Performance Pay Attract Higher Quality Teachers?” (with Michael Hartney)
“University Startups and Entrepreneurship: New Data, New Results.” (with Richard Jensen, Under Review)

TEACHING EXPERIENCE

Instructor, Principles of Microeconomics, Fall 2011
Teaching Assistant, Graduate Microeconomics, Fall 2009
Teaching Assistant, Intermediate Microeconomics, Spring 2009 - Fall 2009
Teaching Assistant, Econometrics, Fall 2008

RESEARCH EXPERIENCE

Research Assistant, Professor Richard Jensen, Fall 2009 - Spring 2011
Research Assistant, Professor Abigail Wozniak, Spring 2010 - Spring 2011

PRESENTATIONS

“Teacher Behavior under Performance Pay Incentives.”

- Society of Labor Economists Annual Meeting. April, 2011.
- Association for Education Finance and Policy Annual Meeting. March, 2011.
- Midwest Economics Association Annual Meeting. March, 2011.
- Eastern Economic Association Conference. February, 2011.

“University Startups and Entrepreneurship: New Data, New Results.” (with Richard Jensen)

- Searle Center Conference on Entrepreneurship and Innovation at Northwestern. June, 2011.
- International Industrial Organization Conference. April, 2011.

AWARDS

Mellon-ISLA Award for co-sponsoring a workshop on education reform (\$11,000). 2011 - 2012.
Notebaert Professional Development, Graduate School at University of Notre Dame (\$1,370). 2011.
Graduate Student Professional Development Award, ISLA at University of Notre Dame (\$900). 2011.
Conference Presentation Grant, GSU at University of Notre Dame (\$250). 2011.
Graduate Assistantship, University of Notre Dame, 2008-present

WORKSHOPS

NBER Entrepreneurship Research Boot Camp, Boston, MA. July, 2011.
SASS and TFS Database Training Seminar, Washington, DC. October, 2010.
Graduate Student Workshop in Experimental Economics, Chapman University. January, 2010.

PROFESSIONAL EXPERIENCE

Senior Business Development Manager, Cincinnati Bell in Cincinnati, OH. 2006 - 2008
Senior Research Analyst, Nielsen Company in Covington, KY. 2004 - 2006

CERTIFICATIONS AND NON-ACADEMIC TRAINING

Project Management Professional (PMP) Certification, 2008
Six Sigma Green Belt Certification, Cincinnati Bell
Negotiation Skills Course, Xavier Consulting Group
Fundamentals of Sales Management Course, American Management Association
Leadership Development Program, Global Lead Management Consulting
C-Connect Participant, Cincinnati Chamber of Commerce

COMPUTER SKILLS

Java, C, C++, Visual Basic, Perl, XSLT, SQL, Stata, MATLAB, GAUSS

REFERENCES

William Evans
University of Notre Dame
Department of Economics
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