

**Addendum to “*Bonus Vetus OLS*”**  
(Baier and Bergstrand, or B-B, 2007)

In “*Bonus Vetus OLS*,” the MR (linear) approximations are derived under the assumption of symmetric bilateral trade costs (SBTC), or  $t_{ij} = t_{ji}$  (as in A-vW, 2003). As an approximation method, the comparative-static trade effects of trade-cost changes should naturally be biased relative to the “true” model (the A-vW system), as we show in the paper.

However, it is possible that in a world with *asymmetric* bilateral trade costs (or ABTC,  $t_{ij} \neq t_{ji}$ ) that, on average, the bias of the comparative-static trade effects of trade-cost changes using the approximation method are considerably smaller than the bias of the comparative statics using the A-vW approach (since the A-vW approach assumes SBTC). In fact, systematic Monte Carlo evidence of this is provided in Table 2 in Bergstrand, Egger and Larch (October 2007 working paper at [www.nd.edu/~jbergstr/working\\_papers.html](http://www.nd.edu/~jbergstr/working_papers.html)). This provides another motivation for the approximation method in our paper.

In this addendum, we demonstrate why, in a world with ABTC, the MR approximation terms provide good approximations to the BV approximation terms generated under SBTC in B-B. In other words, we solve here for MR approximations allowing ABTC.

We start with A-vW’s (2003) 2N equations (10) and (11) for MR under asymmetry:

$$\Pi_i^{1-\sigma} = \sum_{j=1}^N \left( t_{ij} / P_j \right)^{1-\sigma} \theta_j \quad (\mathbf{A-vW}, 10)$$

$$P_j^{1-\sigma} = \sum_{i=1}^N \left( t_{ij} / \Pi_i \right)^{1-\sigma} \theta_i \quad (\mathbf{A-vW}, 11)$$

Applying the first-order log-linear Taylor-series expansion in B-B, we can derive

$$(1 - \sigma) \ln \tilde{\Pi}_i = -(1 - \sigma) \sum_{j=1}^N \theta_j \ln \tilde{P}_j + (1 - \sigma) \sum_{j=1}^N \theta_j \ln \tilde{t}_{ij} \quad (1)$$

and

$$(1-\sigma)\ln \tilde{P}_j = -(1-\sigma)\sum_{i=1}^N \theta_i \ln \tilde{\Pi}_i + (1-\sigma)\sum_{i=1}^N \theta_i \ln \tilde{t}_{ij} \quad (2)$$

where notation is defined in B-B. We can easily divide both equations by  $(1-\sigma)$  to eliminate that term.

Henceforth, for ease of notation, we will use the terms  $P_i \equiv (1-\sigma)\ln \tilde{P}_i$ ,  $\Pi_i \equiv (1-\sigma)\ln \tilde{\Pi}_i$ , and

$t_{ij} \equiv (1-\sigma)\ln \tilde{t}_{ij}$ . NOTE: We have re-defined  $P_i$ ,  $\Pi_i$  and  $t_{ij}$  (vis-a-vis A-vW).

Because of the complexity of allowing ABTC and the matrix inversion needed, we assume a three-country world ( $i = 1, 2, 3$ ). It will be useful now to specify, in this case, what B-B would derive for the MR approximation in the case of SBTC. For illustration,  $P_2$  and  $P_3$  would be:

$$P_2 = \theta_1 t_{12} + \theta_2 t_{22} + \theta_3 t_{32} = \theta_1 t_{21} + \theta_2 t_{22} + \theta_3 t_{23} \quad (3a)$$

$$P_3 = \theta_1 t_{13} + \theta_2 t_{23} + \theta_3 t_{33} = \theta_1 t_{31} + \theta_2 t_{32} + \theta_3 t_{33} \quad (3b)$$

Defining  $t_2 \equiv \theta_1 t_{12} + \theta_2 t_{22} + \theta_3 t_{32}$ ,  $t_2^* \equiv \theta_1 t_{21} + \theta_2 t_{22} + \theta_3 t_{23}$ ,  $t_3 \equiv \theta_1 t_{13} + \theta_2 t_{23} + \theta_3 t_{33}$ ,  $t_3^* \equiv \theta_1 t_{31} + \theta_2 t_{32} + \theta_3 t_{33}$

for simplicity, we have:

$$P_2 = t_2 = t_2^* \quad (4a)$$

$$P_3 = t_3 = t_3^* \quad (4b)$$

Analogously, we define  $t_1 \equiv \theta_1 t_{11} + \theta_2 t_{21} + \theta_3 t_{31}$  and  $t_1^* \equiv \theta_1 t_{11} + \theta_2 t_{12} + \theta_3 t_{13}$ .

In a three-country world, the system of 2N equations simplifies to:

$$\begin{bmatrix} \theta_1 & \theta_2 & \theta_3 & 1 & 0 & 0 \\ \theta_1 & \theta_2 & \theta_3 & 0 & 1 & 0 \\ \theta_1 & \theta_2 & \theta_3 & 0 & 0 & 1 \\ 1 & 0 & 0 & \theta_1 & \theta_2 & \theta_3 \\ 0 & 1 & 0 & \theta_1 & \theta_2 & \theta_3 \\ 0 & 0 & 1 & \theta_1 & \theta_2 & \theta_3 \end{bmatrix} \begin{bmatrix} P_1 \\ P_2 \\ P_3 \\ \Pi_1 \\ \Pi_2 \\ \Pi_3 \end{bmatrix} = \begin{bmatrix} t_1^* \\ t_2^* \\ t_3^* \\ t_1 \\ t_2 \\ t_3 \end{bmatrix} \quad (5)$$

To solve the system of equations for  $P_1, P_2, P_3, \Pi_1, \Pi_2$  and  $\Pi_3$ , we need to invert the LHS 6x6 matrix.

However, the determinant of this matrix is zero, implying a redundant equation (because  $\theta_1 + \theta_2 + \theta_3 = 1$  is imposed). We set  $P_1 (=1)$  as the numeraire and also eliminate one equation,

$\theta_1 P_1 + \theta_2 P_2 + \theta_3 P_3 + \Pi_1 = t_1^*$ . This leaves the following system of 5 equations in 5 unknowns ( $P_2, P_3, \Pi_1,$

$\Pi_2, \Pi_3$ ):

$$\begin{bmatrix} \theta_2 & \theta_3 & 0 & 1 & 0 \\ \theta_2 & \theta_3 & 0 & 0 & 1 \\ 0 & 0 & \theta_1 & \theta_2 & \theta_3 \\ 1 & 0 & \theta_1 & \theta_2 & \theta_3 \\ 0 & 1 & \theta_1 & \theta_2 & \theta_3 \end{bmatrix} \begin{bmatrix} P_2 \\ P_3 \\ \Pi_1 \\ \Pi_2 \\ \Pi_3 \end{bmatrix} = \begin{bmatrix} t_2^* \\ t_3^* \\ t_1 \\ t_2 \\ t_3 \end{bmatrix} \quad (6)$$

Since the determinant of the LHS 5x5 matrix is nonzero (and equal to  $\theta_1$ ), we can invert this matrix (matrix algebraic derivations of inversion available on request). Consequently, we find:

$$\begin{bmatrix} P_2 \\ P_3 \\ \Pi_1 \\ \Pi_2 \\ \Pi_3 \end{bmatrix} = \begin{bmatrix} 0 & 0 & -1 & 1 & 0 \\ 0 & 0 & -1 & 0 & 1 \\ -\theta_2/\theta_1 & -\theta_3/\theta_1 & 2-\theta_1 & \theta_2(\theta_2+\theta_3)/\theta_1 & \theta_3(\theta_2+\theta_3)/\theta_1 \\ 1 & 0 & \theta_2+\theta_3 & -\theta_2 & -\theta_3 \\ 0 & 1 & \theta_2+\theta_3 & -\theta_2 & -\theta_3 \end{bmatrix} \begin{bmatrix} t_2^* \\ t_3^* \\ t_1 \\ t_2 \\ t_3 \end{bmatrix} \quad (7)$$

We can now examine the factors influencing each price term; since good 1 is the numeraire, we ignore  $P_1$  and  $\Pi_1$ . We have:

$$P_2 = t_2 - t_1 = \sum_{i=1}^3 \theta_i t_{i2} - \sum_{i=1}^3 \theta_i t_{i1} \quad (8a)$$

$$P_3 = t_3 - t_1 = \sum_{i=1}^3 \theta_i t_{i3} - \sum_{i=1}^3 \theta_i t_{i1} \quad (8b)$$

$$\Pi_2 = t_2^* + \theta_2(t_1 - t_2) + \theta_3(t_1 - t_3) = \sum_{j=1}^3 \theta_j t_{2j} + \sum_{i=1}^3 \theta_i t_{i1} - \sum_{i=1}^N \sum_{j=1}^N \theta_i \theta_j t_{ij} \quad (8c)$$

$$\Pi_3 = t_3^* + \theta_2(t_1 - t_2) + \theta_3(t_1 - t_3) = \sum_{j=1}^3 \theta_j t_{3j} + \sum_{i=1}^3 \theta_i t_{i1} - \sum_{i=1}^N \sum_{j=1}^N \theta_i \theta_j t_{ij} \quad (8d)$$

It is clear that this will generalize to an N-country setting, such that for any countries  $i$  and  $j$  (not equal to 1,

the numeraire):

$$P_j = \sum_{i=1}^N \theta_i t_{ij} - \sum_{i=1}^N \theta_i t_{i1}, j = 2, \dots, N \quad (9a)$$

$$\Pi_i = \sum_{j=1}^N \theta_j t_{ij} + \sum_{i=1}^N \theta_i t_{i1} - \sum_{i=1}^N \sum_{j=1}^N \theta_i \theta_j t_{ij}, i = 2, \dots, N \quad (9b)$$

First, note that, in a setting with  $N$  countries, the second RHS term in equation (9a) will be constant across all  $P_j$  ( $j = 2, \dots, N$ ); it reflects that country 1 is the numeraire. Hence, variation in  $P_j$  will be driven by the first RHS term in (9a), which is precisely the (log-linear) approximation used in B-B for the exporting country  $i$ . This is confirmed by examining equations (8a) and (8b).

Second, note that, in a setting with  $N$  countries, the second and third RHS terms in equation (9b) will be constant across all  $\Pi_i$  ( $i = 2, \dots, N$ ). The second RHS term reflects that country 1 is the numeraire; the third RHS term reflects that an “inward” price is the numeraire. Hence, variation in  $\Pi_i$  will be driven by the first RHS term in (9b), which is precisely the (log-linear) approximation used in B-B for importing country  $j$ . This is confirmed by examining equations (8c) and 8d).

Finally, we can rewrite the above equations using the *original* notation:

$$\ln \Pi_i = \sum_{j=1}^N \theta_j \ln t_{ij} + \sum_{i=1}^N \theta_i \ln t_{i1} - \sum_{i=1}^N \sum_{j=1}^N \theta_i \theta_j \ln t_{ij}, i = 2, \dots, N \quad (10a)$$

$$\ln P_j = \sum_{i=1}^N \theta_i \ln t_{ij} - \sum_{i=1}^N \theta_i \ln t_{i1}, j = 2, \dots, N \quad (10b)$$

where  $t_{ij}$  need not equal  $t_{ji}$ . Thus, the MR approximations derived in B-B under SBTC can also be derived under ABTC (and they are the same). Thus, the MR approximations derived in B-B under SBTC also work under ABTC, as the Monte Carlo results in Table 2 of Bergstrand, Egger and Larch (2007) confirm.