

## David W. Nickerson

Mail (2007-2008 Academic year): Institute for Social and Policy Studies, Yale University  
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### Education

Yale University: Ph.D., Political Science, 1998-2005.  
Williams College: B.A., Mathematics and Philosophy, 1993-1997.

### Positions

Yale University, Post Doctoral Associate, Institute for Social and Policy Studies, 2007-2008.  
University of Notre Dame, Assistant Professor, Political Science, 2005 – present.  
University of Notre Dame, Visiting Research Fellow, 2004-2005.

### Awards

“Scalable Protocols” paper selected as one of “100 Seminal Papers from the last 100 years of journal publishing by Oxford University Press.”

APSA section award for best dissertation in political psychology, 2005.

Miller Prize for best article published in *Political Analysis*, 2005.

### Grants and Sponsored Programs

\$215,000 research grant from Young Voter Strategies, George Washington School of Political Management, 2006, co-principal investigator with Elizabeth Bennion.

\$35,000 research grant from Center for Information and Research on Civic Learning and Engagement, Fall 2005, principal investigator.

\$20,000 research grant from Center for Information and Research on Civic Learning and Engagement, Fall 2004, principal investigator.

### Refereed Publications

Nickerson, David W. “Is Voting Contagious? Evidence from Two Field Experiments,” *American Political Science Review* Forthcoming.

Nickerson, David W. 2007. “Does Email Boost Turnout?” *Quarterly Journal of Political Science* 2(4). Forthcoming.

Nickerson, David W. 2007. “Quality is Job One: Volunteer and Professional Phone Calls,” *American Journal of Political Science* 51(2):269-282.

Nickerson, David W. 2007. “The Ineffectiveness of E-vites to Democracy: Field Experiments Testing the Role of E-mail on Voter Turnout,” *Social Science Computer Review* 25(4).

Nickerson, David W. 2006. “Hunting the Elusive Young Voter,” *Journal of Political Marketing* 5(3):47-69.

Nickerson, David W. 2006. “Volunteer Phone Calls Can Increase Turnout.” *American Politics Research* 34(3):271-292.

Nickerson, David W., Ryan F. Friedrichs, and David C. King. 2006. "Partisan Mobilization Experiments in the Field: Results from a Statewide turnout experiment in Michigan," *Political Research Quarterly* 34(1):271-292.

Nickerson, David W. 2005. "Scalable Protocols Offer Efficient Design for Field Experiments," *Political Analysis* 13(3):233-252.

Winner of the Miller Prize for best work appearing in *Political Analysis*.

Selected as one of "100 Seminal Papers from the last 100 years of journal publishing by Oxford University Press."

Green, Donald P., Alan S. Gerber and David W. Nickerson. 2003. "Getting Out the Vote in Local Elections: Results from Six Door-to-Door Canvassing Experiments," *Journal of Politics* 65(4):1083-1096.

Gerber, Alan S., Donald P. Green and David Nickerson. 2001. "Testing for Publication Bias in Political Science," *Political Analysis* 9(4):385-392.

### **Unrefereed Publications**

Nickerson, David W. 2007. "Experimental Approaches to the Diffusion of Norms," in *Social Capital: Multidisciplinary Perspectives*. Bartkus, Viva & Jim Davis, eds. Northampton, MA: Edward Elgar Press.

Nickerson, David W. 2005. "Partisan Mobilization Using Volunteer Phone Banks and Door Hangers," *The Annals of the American Academy of Political and Social Science* 601:10-27.

Garrett, Geoffrey and David W. Nickerson. 2005. "Globalization, Democracy, and Government Spending in Middle Income Countries" in *Politics Matters: Globalization and the Welfare State in Cross Regional Comparison*, edited by Miguel Glatzer and Dietrich Rueschemeyer. Pittsburgh University Press.

### **Under Review**

"Who is Mobilized to Vote? A Meta-Analysis of Seven Randomized Field Experiments" (with Kevin Arceneaux)

"A Field Experiment Testing Negative Campaign Tactics?" (with Kevin Arceneaux)

"How Much Do Discussion Partners' Pre-Existing Views Affect One's Own Political Attitudes? Results from Two Randomized Field Experiments" (with Cynthia Farrar, Donald Green, Jennifer Green, and Steven Shewfelt)

"Don't Talk To Strangers: Experimental Evidence Of The Need For Targeting"

"Correctly Modeling Certainty with Clustered Treatments: A Comparison of Methods" (with Kevin Arceneaux)

### **Working Papers**

"Just How Addictive is Voting and Why?"

"Attitudinal Contagion Among College Freshman: A Field Experiment"

"Friends Don't Make Friends Vote: A Social Networks Field Experiment"

"An Evaluation of Regression Discontinuity Techniques using Field Experiments as a Benchmark"

“Gender Roles and Voting within the Household: Evidence from Two Field Experiments”

“Reciprocity and U.S. Public Opinion on Torture” (with Patrick Flavin)

### **Presentations**

“Friends Don’t Make Friends Vote: Selection and Reputation in Voter Turnout.” Presented at the Annual Meeting of the American Political Science Association, Chicago, IL, August 30 – September 2, 2007.

“Partisan Stability in Social Networks.” Invited presentation at the University of Illinois, August 2, 2007.

“An Evaluation of Regression Discontinuity Techniques using Experiments as a Benchmark.” Poster presented at the Annual Meeting of the Society for Political Methodology, State College, PA, July 18-21, 2007.

“Don’t Talk to Strangers: Experimental Evidence of the Need for Targeting.” Presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 12-15, 2007.

“Is Voting Contagious? Evidence from Two Field Experiments.” Presented at the Annual Meeting of the Economic Science Association North American Meeting, Tucson, AZ, September 29 – October 1, 2006.

“Forget me Not? The Importance of Timing and Frequency in Voter Mobilization.” Presented at the Annual Meeting of the American Political Science Association, Philadelphia, PA, September 1, 2006.

“Conducting Experiments with Aggregated Units: A Primer on Clustered Randomization” (with Kevin Arceneaux). Presented at the Annual Meeting of the American Political Science Association, Philadelphia, PA, September 1, 2006.

“The Dynamics of Voter Mobilization.” Invited presentation for the American Academy of Political and Social Science seminar on “The Science of Voter Mobilization,” National Press Club, Washington, DC, April 24, 2006.

“Is Voting Contagious?” Presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 20-23, 2006.

“Who is Mobilized to Vote? A Meta-Analysis of Seven Randomized Field Experiments” (with Kevin Arceneaux). Presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 20-23, 2006.

“Experimental Approaches to the Diffusion of Norms.” Presented at the Interdisciplinary Conference on Social Capital, University of Notre Dame, April 2-3, 2006.

“Quality is Job One.” Presented at the Annual Meeting of the Southern Political Science Association, Atlanta, GA, January 5-7<sup>th</sup>, 2006.

“Duration Modeling: How to Ask How Long?” Invited presentation for the Advanced Methods for International/Comparative Working Group, November 14, 2005.

“How to Engage America’s Youth in the Political Process.” Invited presentation for the American Democracy Project at Indiana University South Bend, November 9, 2005.

“Who is Mobilized to Vote? A Meta-Analysis of Seven Randomized Field Experiments” (with Kevin Arceneaux). Presented at the Annual Meeting of the American Political Science Association, Washington, DC, September 1-4, 2005.

“A Field Experiment Testing Negative Campaign Tactics” (with Kevin Arceneaux). Presented at the Annual Meeting of the American Political Science Association, Washington, DC, September 1-4, 2005.

“Campaign for President: Young Voters, Lessons Learned.” Roundtable discussant, Kennedy School of Government, Cambridge, MA, April 27, 2005.

“Engaging the Disengaged: Mobilizing College Students to Vote.” Invited presentation for Project Democracy, Orlando, FL, March 8, 2004.

“Professional vs. Volunteer Phone Banks: It’s the Quality Stupid.” Presented at the Youth Voting Research Summit hosted by C.I.R.C.L.E., Washington, D.C., January 4, 2004.

“Effect Campaigns and Voter Turnout.” Invited presentation for League of Women Voters, New Haven, CT, September 22, 2003.

“The Importance of Taking It Personally: A Comparison of Professional versus Volunteer Phone Banks.” Poster presented at the Annual Meeting of the American Political Science Association, Philadelphia, PA, August 27-August 31, 2003.

“Youth Voting and Mobilization.” Roundtable on “Issues that Impact Youth” hosted by the William J. Clinton Presidential Foundation, Washington, D.C., February 11, 2003.

“Mobilization: What We Know.” Symposium on Engagement hosted by the Institute for America’s Future, Washington, D.C., November 14, 2002.

“Hunting the Elusive Young Voter.” Paper presented at the Annual Meeting of the American Political Science Association, Boston, MA, August 29 – September 1, 2002.

### **Teaching Experience**

Introduction to Quantitative Methods, Spring 2006, 2007

Advanced Quantitative Methods: Panel Data and Analysis, Fall 2005.

Advanced Quantitative Methods: Categorical Dependent Variables, Fall 2006.

### **Served as Reviewer**

American Journal of Political Science

Journal of Politics

National Science Foundation

Carnegie Corporation

Political Analysis

American Politics Research

Political Behavior

Social Science Quarterly

### **Professional Memberships**

American Political Science Association

- Methodology Section

- Political Psychology Section

Economic Science Association.

Midwest Political Science Association.

Southern Political Science Association.  
Western Political Science Association.

**Professional References**

James N. Druckman  
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